JBExperts®

Plans & Services

We handle your entire export, so you don't have to.

Done For You | Build With Me | Build With Me 121 | Sell To Us | Paid Consultation

12+
years in trade

900+
companies served

17+
industries

1,400+
professionals across our network

JBNN Experts Pvt Ltd · Bangalore, India · Serving exporters worldwide
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Which plan fits you?

Pick the row that sounds like you. Every plan is fixed and term-based, and every one is built around one feeling: your export is in safe hands.

Plan	You want...	Investment	Term
Done For You	Export orders without running exports yourself — we run the whole operation in your company name	₹25 Lakh agro ₹35 Lakh non-agro + 18% GST	24 months
Build With Me	To learn and build your own export-import business, live, with a group	₹1,18,000 (incl. taxes)	12 months
Build With Me 121	The same programme one-on-one, built around your product and team	₹6,50,000 + 18% GST	12 months
Sell To Us	To simply supply — we buy your product and export it (invite only)	No fee, no deposit	Per order
Paid Consultation	Clarity on product, market and price before you commit	₹25,000 + 18% GST	120 minutes, online

About JB Experts

JB Experts is a retained export management company. We run export operations for manufacturers and producers worldwide, so you feel like you have a full export department — without building one.

- Every sale is made in your company name, under your own export-import registration. We represent you; we are not the exporter.
- We are not brokers or commission agents. We don't take "close the deal and we'll pay you commission" arrangements.
- We never share the names of our clients. Our clients work with us under confidentiality — yours stays protected the same way.
- Free learning lives on our YouTube channels in English, Hindi and Kannada: youtube.com/@jbexperts

PLAN 01 · DONE FOR YOU

Wake up to export orders — without building an export team.

We take over your company's complete export operation for 24 months. You keep making the product; we find the buyers, close the orders and run every step until the shipment leaves — all in your company name, under your own export-import registration.

AGRO	NON-AGRO	TERM	FIRST ORDER
₹25 Lakh	**₹35 Lakh**	**24 months**	**2–3 months**
+ 18% GST	+ 18% GST	Fixed, no monthly option	Typical timeline

What we run for you

- Choosing your target markets together, from our market information
- Building your buyer lists and qualifying every lead
- Reaching out to buyers and handling every enquiry
- Negotiating prices and terms, and closing orders
- Quotations, proforma invoices and export documentation
- Coordinating samples, shipments and buyer payments
- Your own export CRM — every buyer and every deal in one place that belongs to you
- A monthly report plus a live dashboard of conversations, leads and status

How you pay

50%
On signing
The agreement starts.

30%
After your first export order secured by us
Payable within 7 days of the buyer's payment being fully realised.

20%
When your export turnover reaches ₹50 Lakh
Payable within 7 days of full realisation of the buyer's payment.

Who it is for

Manufacturers and producers — agro and non-agro, in any country — who want consistent export orders without hiring and managing an export team. More than one product is welcome, as long as they share one buyer persona or industry cluster.

DONE FOR YOU · OUR COMMITMENT

We commit to 10× your fee in export turnover.

Within the 24-month term we commit to taking your export turnover to 10 times our fee: ₹2.5 Crore for agro, ₹3.5 Crore for non-agro. Every export order your company makes during the term counts — including orders with your existing buyers.

If 10× isn't reached in 24 months

We keep working for up to 7 more months at no extra charge until it is. There is no refund.

Once 10× is reached

A success fee applies on every transaction we handle for your company: 2.5% for agro, 3.5% for non-agro.

Already exporting?

Before we sign, share your full current export turnover, its limitations and how it is executed today. We may decline if it doesn't fit. Anything not disclosed means the 10× is treated as reached.

Good to know

- **Your data.** Buyer data and lists belong to you from day one.
- **Costs outside the fee.** Samples, certifications, trade fairs, travel, licences, domains, insurance and every product-related payment are paid by you. Buyer payments are backed by payment securities and insurance cover.
- **Your signature, your decisions.** You sign every quotation, invoice and agreement. If you choose to go against our advice, it is recorded in writing.
- **Competitors.** We may serve other companies in your industry, through separate independent teams. Data is never mixed.
- **Ending early.** You can stop midway. Nothing is refunded, and the 30% and 20% milestones remain payable, along with success fees on deals already negotiated or closed.
- **Conduct.** If the agreement is broken midway or dealings are unethical, we stop execution, with no refund.
- **After 24 months.** A clean break — the buyers we found are yours outright. Only orders confirmed during the term, or closed within 90 days with buyers on the pipeline list we hand over 15 days before the end, carry the success fee. Continued management is a fresh agreement.
- **The agreement.** You receive it as a draft for discussion. It is signed only after both sides approve.

Full details and the agreement: www.jbexperts.com/done-for-you

PLAN 02 · BUILD WITH ME

Build your own export-import business — with us beside you, live.

Twelve months of live group sessions where you learn the complete export and import journey and build the working parts of your own business as you go: your CRM, buyer leads, records, quotations, invoices and website. Email marketing to international buyers is the core. No results are promised — but you finish ready to run your own export company.

INVESTMENT	TERM	LIVE SESSIONS	LANGUAGE
₹1,18,000	**12 months**	**Mon–Fri**	**English & Hindi**
Including taxes	From your joining date	8–10 PM IST	Join any time

What you learn — 29 modules in 5 parts

Part 1 · Trade Foundation: Export

1. Introduction and the export-import opportunity
2. Product selection
3. Government benefits
4. Target market selection
5. International marketing
6. Finding buyers
7. Digital marketing
8. Communication with buyers
9. Logistics
10. Documentation
11. Banking and payments

Part 2 · Trade Foundation: Import

12. Import
13. Import logistics
14. Import documentation
15. Import banking

Part 3 · The Buyer System

16. Email marketing — the core of the programme
17. Buyer data and lead building
18. CRM setup and sales pipeline
19. Export costing and margins
20. Quotation, proforma and invoicing
21. Record keeping and compliance

Part 4 · Brand, Website and AI

22. Website design, manually and with AI
23. AI for the export business
24. Brand and content

Part 5 · Closing and Growing

25. Contracts and negotiation
26. Order execution and repeat orders
27. Destination-market compliance and sustainability
28. Fraud prevention
29. Scaling the business

Also included

- No fixed batches — join whenever you are ready
- Session recordings shared as YouTube links in the members' group, available for at least 1–2 years
- Ask questions between sessions, plus a members' community group
- Certificate on request (we are a business, not an educational institution)
- Individual plan with one access account; each extra person enrols separately. No refund once purchased.

Enrol: www.jbexperts.com/build-with-me

PLAN 03 · BUILD WITH ME 121

The same programme, one-on-one, built around your product.

INVESTMENT	TERM	YOUR TEAM
₹6,50,000	12 months	Any number
+ 18% GST	From your joining date	From the same company

- Sessions booked on Mr. Desai's availability — fixed or flexible slots — starting from any chapter
- One active appointment at a time: complete the task, then book the next
- Reach our team between sessions on the office WhatsApp number or by email
- Recordings shared with you. No refund once purchased.

PLAN 04 · SELL TO US · INVITE ONLY

Just supply. We buy your product and export it.

We do the marketing, find the buyers, close the business and run the export. You stay behind the scenes as our supplier. No fee, no deposit.

- **Pricing.** Quote FCA at the CFS — you deliver the goods to the CFS. This applies to suppliers in India and abroad.
- **Payment.** 100% by Letter of Credit — an inland LC for suppliers in India, a confirmed irrevocable LC for suppliers abroad. Paid only after third-party inspection at the CFS, which we pay for. No advance before that.
- **Speed.** Submit the inspection certificate to your bank; LC processing typically takes 5–7 days. We never withhold it.
- **Orders.** Minimum quantities agreed mutually. Non-exclusive — orders go to the supplier who meets the price on the agreed terms.
- **Discrepancies.** Storage, booking cancellation, inspection and transit costs plus a penalty of at least 15% of order value, deducted before goods are handed back.
- **Not for** products that need technical rounds, customisation or a manufacturer introduction.
- **How to join.** Apply → we verify your company profile → invited companies submit documents, samples and agreements.

Apply for Sell To Us: info@jbexperts.com

PLAN 05 · PAID CONSULTATION

Two hours of clarity before you commit.

For anyone at the idea stage — unsure which product, which market, what price or what it will really take to make the business work.

FEE	DURATION	WHERE	RECORDING
₹25,000	**120 minutes**	**Online only**	**Shared**
+ 18% GST	One-time session	No in-person meetings	Every call is recorded

What we cover

- The right product, market and price
- Volumes and how to sell
- Capital required
- Challenges in the business
- Documents to export from India and for the destination market
- Cost of documents and licences
- Rules and regulations
- Standard export documentation

No follow-up calls. You can reschedule once. No refund, and a no-show forfeits the fee. The fee is not adjusted against any plan.

Book: meeting.jbexperts.com/#/60min

TERMS FOR EVERY PLAN

Simple, fixed and written down.

- **Payment.** By bank transfer (TT), card or UPI, in Indian Rupees. Payment in USD is possible.
- **GST.** 18% GST is charged to every client, including clients outside India.
- **No instalments.** Every plan is fixed and term-based. There is no monthly or EMI option.
- **Upgrades.** You can move from any plan to any other. Each plan is independent — amounts already paid are never adjusted.
- **Refunds.** Plans are not refundable once purchased.
- **Disputes.** Settled in Bangalore or Singapore, as written in the agreement.
- **Confidentiality.** We never share the names or details of our clients — and we protect yours the same way.

JB EXPERTS PLANS

Choose how you want to export.

Every link below takes you straight to the plan. Not sure which one fits? Start with the paid consultation.

01 **Done For You**
We run your exports for 24 months, with a 10× turnover commitment.
www.jbexperts.com/done-for-you

02 **Build With Me**
12 months of live group learning to build your own export business.
www.jbexperts.com/build-with-me

03 **Build With Me 121**
The same programme, one-on-one, around your product.
www.jbexperts.com/build-with-me

04 **Sell To Us**
Invite only — we buy your product and export it.
Apply: info@jbexperts.com

05 **Paid Consultation**
120 minutes of clarity on product, market and price.
meeting.jbexperts.com/#/60min

→ **Reports and resources**
Product export reports and data for exporters.
shop.jbexperts.com

Free learning

Watch us on YouTube in English (youtube.com/@jbexperts), Hindi (youtube.com/@jbexperts-hindi) and Kannada (youtube.com/@jbexperts-kannada).

We handle your entire export, so you don't have to.

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